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**From:** Cook, David C. [DCook@foley.com]  
**Sent:** 12/27/2019 8:38:00 PM  
**To:** Hyde, Kevin E. [KHyde@foley.com]  
**Subject:** Re: Mayoral official leading JEA sales talks pushed "aggressive" timeline, according to ethics director's notes - News - The Florida Times-Union - Jacksonville, FL

We discussed it as soon as we learned about it. They will try and take cover and claim consultants came up with it but they had to know about the crazy payouts upon sale. Mayor or folks in his staff had to know or should know.

While on crazy fees I hope they subpoena Sam Mousa's arrangement with Nextra. City waived conflict issues and at same time has him hired as a consultant. The Tim Baker thing is outrageous. Taken as a whole the Mayor only cared about getting JEA sold and didn't care that his self appointed team at JEA and his political consultants were all going to make outlandish sums at the expense of the citizens.

Mayor is pretty smart and looks like they thought they could ram this thru city council and then campaign with a promise of \$1000 to each account holder and it would pass.

The PR folks and consultants should be identified and called to task for horrible game plan. Whoever prepared the JEA response to assure taxpayers that the PUP would be paid by the buyer so don't worry should be identified and never have another governmental contract - simply deliberate attempt to talk down to the citizens.

This was always going to be a tough sell but JEA should have done all of the community / church meetings to try and develop support beforehand and at least listen to folks and get their message out there.

I would like to know who came up with the \$1000 payment plan and whether this was discussed with certain community leaders in the low income areas.

Completely soiled this opportunity for a long time due to greed and arrogance.

Best,  
David

David C. Cook  
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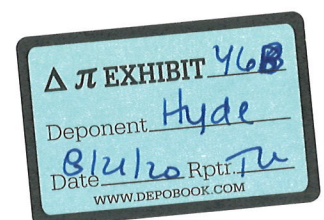
On Dec 27, 2019, at 8:13 PM, Hyde, Kevin E. <KHyde@foley.com> wrote:

I told them the PUP would kill the whole deal. Sorry I was correct

Sent from my iPhone

On Dec 27, 2019, at 8:02 PM, Cook, David C. <DCook@foley.com> wrote:

the optics were too bad in light of attempt to have the PUP plan.



Best,  
David

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On Dec 27, 2019, at 7:53 PM, Hyde, Kevin E. <KHyde@foley.com> wrote:

All of this Merrill involvement by either his staff is due to Carline Miller saying that no Jay EA employee could be on the negotiating team.

Sent from my iPhone

On Dec 27, 2019, at 6:26 PM, Cook, David C. <DCook@foley.com> wrote:

From the article sure seems she was in the lead. Unclear if the numbers being suggested were over and above the debt.

They make big point that the Mayors staff had joined the process in early December about week or so before Mayor issued his hurry up end of Jan deadline.

Best,  
David

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On Dec 27, 2019, at 6:19 PM, Hyde, Kevin E. <KHyde@foley.com> wrote:

She is the deputy CAO and was not n negotiating team. Carla doesn't understand interplay of procurement and sunshine

Sent from my iPhone

On Dec 27, 2019, at 5:46 PM, Cook, David C. <DCook@foley.com> wrote:

Burch

Says Carla Miller said meeting in Atlanta violated sunshine law but JEA's law firm said it did not

David Cook

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On Dec 27, 2019, at 5:40 PM, Hyde, Kevin E. <KHyde@foley.com> wrote:

I can't open the article. Who is she referring to as the Mayoral official?

Sent from my iPhone

On Dec 27, 2019, at 5:39 PM, Cook, David C. <DCook@foley.com> wrote:

<https://www.jacksonville.com/news/20191227/mayoral-official-leading-jea-sales-talks-pushed-aggressive-timeline-according-to-ethics-directors-notes>

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